



Quarterly Newsletter

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Austin • Fort Worth • Dallas • San Antonio • Houston • Boston • Toronto

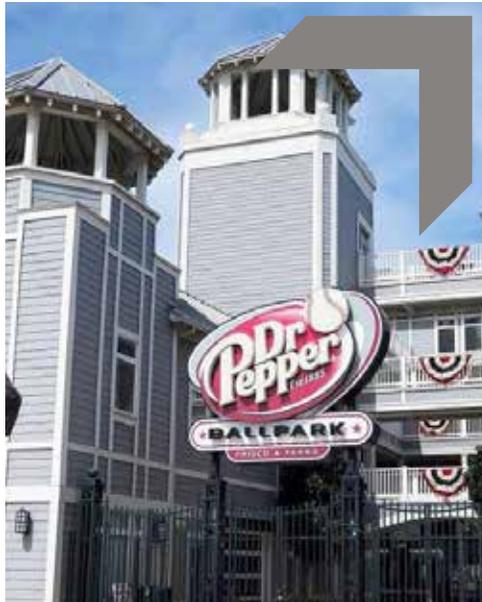
Tech Topics

Key Considerations: Hospitality Projects

The best hotel architects, developers and engineers have mastered the balancing act. They balance eye-pleasing aesthetics with smart operating design. They balance the comfort of property guests who expect maximum air conditioning flexibility in their individual rooms with the realities of managing operating costs for hundreds of rooms. DXS is dedicated to helping you create hotels that meet all of these needs. Our VRF systems offer maximum end-user flexibility and reduce operating costs while allowing for architectural plans that favor aesthetics over obtrusive mechanical equipment.

The process of planning and building a hospitality facility is extensive, which is why DXS covers every corner of your air conditioning needs along the way. Here are a few of the key considerations we use to address your building needs and concerns:

- We provide the opportunity for you to reduce overall building construction cost.
- You can improve your building's aesthetics, thanks to a smaller installation footprint and better space utilization.



- You and your guests have the ability to handle temperature control for hundreds of small spaces.
- Your central controls system includes a variety of sensors that allow the owner to customize their HVAC system based on their specific needs.
- We'll be there with you onsite at five key junctures: onsite training prior to installation, quality control checks during installation, during start-up, 30 days after commissioning for building owner verification, and ongoing training for maintenance personnel.
- Whenever you need it, we'll provide fast, dependable service and maintenance support after installation.
- We stock a complete inventory of parts and equipment, to be ready with whatever your building needs.

Upcoming Events & Training

VRV: A Whole Building Solution

November 3, 2016

The Exchange
Boston, MA

VRV IV Install & Commissioning Training

November 8-10, 2016

DXS Houston Training Center
Houston, TX

VRV IV Install & Commissioning Training

November 15-17, 2016

DXS Round Rock Warehouse
Round Rock, TX

VRV III Service & Troubleshoot Training

December 7-8, 2016

DXS Round Rock Warehouse
Round Rock, TX

[View more upcoming training on our website](#)

Tips from the Field

Warranty Claims Made Easy Daikin VRV Edition

Filing a warranty claim on your equipment parts can be stressful - especially if you're not sure where to start. That's why DXS is here to make that process easier on you. Know the information you need to provide, so we can get your Daikin equipment back up and running in no time.

So what information does DXS need to know about your claim? To file a Daikin VRV warranty claim, you need to provide:

- Model and serial number of the equipment.
- The description of part needed and any manufacture information off of the part.
- DXS will identify the factory part number.
- The reason for the part failure.
- The job site name and address of the equipment.
- The date of installation along with the date of failure.
- A brief description of the diagnosis from the service technician.

Without the above information, it will delay the warranty claim and draw out the process of getting your system fixed. This vital information is key for expediting the warranty process. If you need to file a claim, [click here](#) to contact DXS today.

Project Spotlight

Archer Hotel Austin, TX

The Domain in Austin, TX is a local hot spot for high-end shopping, dining, business, and more. As the Northwest Austin area continues to expand, more residences began establishing property, including the Archer Hotel, which opened its doors to guests on August 30, 2016.

The eight-story hotel features 171 guest rooms, and more than 16,500 square feet of space available for rent for meetings and events for groups of 10 to 300 people. Also attached is the second location of local restaurant Second Bar + Kitchen.

The Archer Group needed a sleek and sophisticated air conditioning system to fit their new hotel. DXS was chosen as the basis of design by providing the best value for a state-of-the-art, energy-efficient system that was eligible for rebates from Austin Energy. When the hotel opened its doors, it was equipped with 190 fan coils and 18 Daikin VRV IV outdoor systems from DXS.

The Archer Group was provided with a complete system for this hotel, including Daikin VRV, HTS controls integration with INCCOM, and Addison 100% outside air equipment. The controls system allows for temperature flexibility throughout the building, to create the ideal environment for any activity - from providing the comfort of a luxury hotel room to maintaining steady air flow for large event gatherings.

